

## SALES CONSULTANT

This is an exciting opportunity to join an established, unique and ambitious company.

Aqua Platinum Projects are the leading design and build company within the high-end swimming pool industry.

Our speciality is providing clients with a unique pool and spa experience either within the comfort of their own home or as part of a shared wet leisure area including spa, sauna and steam room experiences

We work with main contractors and developers in London and the surrounding areas designing and building high-end domestic pools and commercial pools in some prestigious hotels

The responsibilities of the role:

- Following up leads and referrals from our clients or the architect / main contractor
- Ensuring all sales enquiries are dealt with efficiently and professionally
- Attending face to face appointments
- Building long-lasting relationships with clients to create further business / referrals
- Working alongside senior management and other departments to ensure both are working towards a common goal to increase profitability of the business.

The ideal candidate:

- Minimum of two years' experience in a similar sales environment.
- Strong sales background.
- Well organised and able to show attention to detail.
- Passion and drive, self-motivated with a positive attitude towards work.
- Full UK driving license.
- Flexibility with regards to working hours.
- Excellent communication skills.
- Great customer service skills.

The role is predominantly Monday – Friday and based at our office in Fareham but you will be expected to travel to London and other locations for meetings

**A basic salary is on offer with an attractive commission package**

**Company car and mobile phone will be provided**